

Do you remember the last time you bought a pair of jeans? Remember the person in the shop who served you and how nice and helpful they were?

Well – if you liked their approach, maybe you’d like to work as a Shop Assistant where you sell products to customers.

These might be clothes, electronic goods or even flowers – the skills to assist in the sales transaction are the same.

Some of the things a IT Manager might do include:

- assist customers with their purchase advising them about price, quality, usage and other product details
- greet the customer and treat them so that they feel like returning to purchase in the future
- operate cash registers and accept payments for products
- develop records of what products are in stock and order new products accordingly
- pack products and arrange delivery if required
- price and display products for sale
- keep the store tidy and free of any hazards (products on the floor)

Other careers which may be interesting to you include:

Car Salesperson

Selling new or used cars.

Computer Salesperson

Selling new or used computers & equipment.

Cosmetic Salesperson

Selling and demonstrating cosmetics.

Fashion Salesperson

Selling and managing fashion displays.

Fast Food Salesperson

Prepares and sells food and drinks.

Pharmacy Salesperson

Works in a chemist.

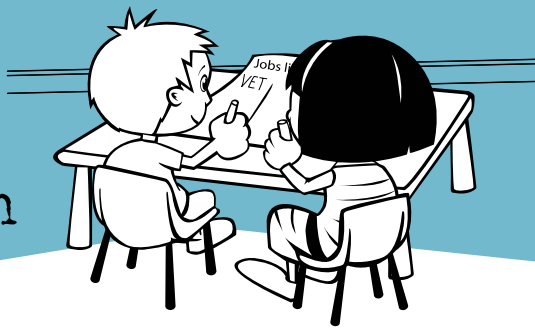
You will be....

- good at working with people
- motivated to help others
- well presented
- an excellent communicator
- good at handling money
- good at working in a team environment
- able to work on your own

Education & Training

You will generally need at least year 10 with much of the training provided on the job. Additionally, you can complete an apprenticeship in Retail Operations.

You may even consider working as a Shop Assistant when you are studying to earn some extra money. Retail businesses are the largest employers of part time young workers and this career offers you some excellent skill development experiences.



Find more information at:

- Shop, Distributive and Allied Employees' Association: www.sdavic.org
- Australian Retailers Association: www.retailtraining.com.au
- Service Industry Skills Council: www.serviceskills.com.au
- Pharmacy Guild of Australia: www.guild.org.au